

## For Immediate Release

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## **EMPLOYERS<sup>SM</sup> Selects iVOS® "One-System" Claims Management Solution**

Browser-based Software to Optimize Claims Efficiency and Service

**San Ramon, CA – March 12, 2007** – Valley Oak Systems Inc., a national provider of claims management software, services and support, today announced that EMPLOYERS<sup>SM</sup> has selected the iVOS "one-system" solution to optimize its claims management process and to deliver superior service to its customer base of small, entrepreneurial businesses.

EMPLOYERS is a leading group of companies in the commercial property and casualty insurance industry specializing in providing workers' compensation insurance and services. Known as America's small business insurance specialist<sup>SM</sup>, EMPLOYERS continually strives to provide the best, most responsive claims management services. To continue to deliver this high level of service, the company decided it needed a more sophisticated claims management system to streamline its current claims process, to create a more satisfying customer claims experience, and to yield the best possible outcomes.

"We performed an extensive survey of claims systems," said Stephen Festa, Senior Vice President and Chief Claims Officer at EMPLOYERS. "We wanted a state-of-the-art solution that would optimize the efficiency of our operations and improve the quality and consistency of claims management and cost control. iVOS met our stringent system requirements, and provided an integrated, customizable platform to boost productivity, facilitate our claims-handling strategies, and allow our adjusters to focus on areas that positively impact the savings and service we provide."

“EMPLOYERS offers the insurance and risk management expertise to help independent, entrepreneurial businesses focus on what they do best – innovate and grow,” said Randy Wheeler, founder and CEO of Valley Oak Systems. “With its advanced features and automation tools, iVOS will allow EMPLOYERS to continue to realize its vision of delivering outstanding workers’ compensation programs. Our browser-based technology creates a collaborative platform on which their claims community can connect for real-time communication, enhanced sharing of information, and improved performance and results.”

### **About EMPLOYERS**

EMPLOYERS<sup>SM</sup> is a trade name for a group of companies providing workers' compensation insurance and services to America's small businesses. Insurance is offered through Employers Compensation Insurance Company, except in Nevada, where insurance is offered through Employers Insurance Company of Nevada. Both companies are rated A- (Excellent) by A.M. Best Company for financial strength. Employers Compensation Insurance Company does not do business in all jurisdictions. To learn more about EMPLOYERS, visit [www.employers.com](http://www.employers.com).

### **About Valley Oak Systems, Inc.**

Valley Oak Systems, Inc. is a privately held corporation with headquarters in San Ramon, California. Founded in 1994, Valley Oak Systems is dedicated to providing the highest quality software, services and support to enable clients to meet their goals. The company’s flagship product iVOS is the leading browser-based claims management software that integrates core insurance processes, system features, and claims functions into a “one-system” solution.

Recognized for its business impact, iVOS earned the 2006 IASA Technology Achievement Award. For more information, go to [www.valleyoak.com](http://www.valleyoak.com) or call (925) 242-4600.

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